

Message Text

CONFIDENTIAL

PAGE 01 HONG K 11132 091106Z

43

ACTION EB-03

INFO OCT-01 EUR-10 EA-07 ISO-00 FEAE-00 CIEP-01 OMB-01

OPIC-02 SS-14 NSC-07 SP-02 PM-03 CIAE-00 INR-10

NSAE-00 RSC-01 DODE-00 L-02 DRC-01 /065 W

----- 053699

R 090847Z OCT 74

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 2485

INFO USLO PEKING

AMEMBASSY LISBON

AMEMBASSY TOKYO

C O N F I D E N T I A L HONG KONG 11132

E.O. 11652: GDS

TAGS: ENRG ETRD CH US PO

SUBJ: PRO-PRC BUSINESS CALLS ON CONSUL GENERAL

REF: HK 10163

SUMMARY: A LEFTIST BUSINESSMAN WHO REPRESENTS PRC PETROLEUM INTERESTS IN HONG KONG BELIEVES THAT PROSPECTS FOR BUILDING A REFINERY IN MACAU ARE NOT FAVORABLE. HE ALSO DISCOUNTED THE LIKELIHOOD--- IN THE NEAR TERM-- FOR DEVELOPING PRC PETROLEUM EXPORTS TO THE US. HE SINGLED OUT KELLOGG AS A GOOD EXAMPLE OF HOW TO DEAL WITH THE PRC IN BUSINESS. END SUMMARY.

1. IN A RECENT CALL ON THE CONSUL GENERAL , MR. H.T. LIU, THE MANAGING DIRECTOR OF FEOSO, THE HONG KONG DISTRIBUTOR OF PETROLEUM FROM THE PRC, STATED THAT PROSPECTS FOR CONSTRUCTING A REFINERY IN MACAU ARE NOT FAVORABLE (REFTEL). LIU ANSL DISCOUNTED PROSPECTS FOR DEVELOPING PETROLEUM EXPORTS TO THE US--- AT LEAST IN THE SHORT RUN. HE MENTIONED PRC INTERNAL CONSUMPTION NEEDS AND TRANSPORTATION DIFFICULTIES, SPECIFICALLY PORT PROBLEMS, AS BEING THE MAIN OBSTACLES TO EXPANDING THE PRC'S PETROLEUM EXPORTS. CONFIDENTIAL

CONFIDENTIAL

PAGE 02 HONG K 11132 091106Z

HE SAID PRC REFINERY CAPACITY IS ALMOST EQUAL TO CRUDE

OUTPUT AND CITED A RECENT JAPANESE ESTIMATE OF A
30 PERCENT CRUDE PRODUCTION GROWTH RATE.

2. LIU SPOKE POSITIVELY OF HIS COMPANY'S REALTIONSHIP
WITH US COMPANIES IN HONG KONG AND SINGLED OUT ESSO AND
MOBIL. LIU IS ALSO MANAGING DIRECTOR OF OVERSEAS
ASSOCIATES, A TRADING COMPANY THAT HAS REPRESENTED A
NUMBER OF US COMPANIES DEALING WITH THE PRC, INCLUDING
KELLOGG. LIU DESCRIBED THE KELLOGG-PRC RELATIONSHIP
AS BEING "MUTUALLY STATSFACTORY" AND PRAISED KELLOGG AS
A GOOD EXAMPLE OF HOW TO DEAL WITH THE PRC.
CROSS

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, CONSTRUCTION, TECHNICAL ASSISTANCE, REFINERIES
Control Number: n/a
Copy: SINGLE
Draft Date: 09 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: elyme
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974HONGK11132
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740286-0969
From: HONG KONG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741061/aaaabzps.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: HK 10163
Review Action: RELEASED, APPROVED
Review Authority: elyme
Review Comment: n/a
Review Content Flags:
Review Date: 03 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 JUN 2002 by kelleyw0>; APPROVED <12 MAR 2003 by elyme>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRO-PRC BUSINESS CALLS ON CONSUL GENERAL
TAGS: ENRG, ETRD, CH, US, PO
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005